

# TURN PRECISION INTO PROFIT

## SALES & BUSINESS DEVELOPMENT MANAGER

### PRECISION STRIP – TAICANG (CHINA)



#### With us you can

- be responsible for business development, sales and the distribution of the product portfolio in China
- expand the existing customer base and acquire new prospects
- develop sales and marketing plans aligned with company objectives
- lead the Strip Sales team in China and manage sales budgets and forecasts

#### What to expect

- + fair payment
- + onboarding activities & mentoring
- + development activities
- + international network (Germany/US)



#### You fit in if you (have)

- a Master's degree in business economics, metallurgy or similar
- up to 5 years of direct selling experience in Germany and China with strong business development skills
- deep understanding of strip products
- speak Chinese and English (CET 4 - 6)
- a willingness to travel and familiarity with MS Office and SAP or similar



#### Location & Working model

Onboarding in Germany for 1-2 years/  
later in Taicang on site in China

#### Contact person

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